

FAX# 703 528 7880  
CREDIT RISK !!  
HARRIS REPORT FROM REP  
\*\*\*CHANGES\*\*\* OCT31/12 13.28  
\*\*\* WFTV-TV \*\*\*

REP. # \_\_\_\_\_ OFF. # 6556 SALESMAN # \_\_\_\_\_

BUYER NAME STEVE HAZELTON

SALES PRSN WA- JOE KNAUER

	CLASS: NATL.	LOCAL	REGIONAL
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CLASS: NATL.

LOCAL

REGIONAL

DATE OCT31/12 13.28

CO-OP BILLING NEEDED

PLS CFM, THX 10/29

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

RPOF 3 PAC-- PENA, SANTIAGO, SMITH

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:	:	:	:	:	:	:	:	:	:	:	:	:
2	S		600P-630P	30		\$3,000.00	10/15	10/19	5		M-F	5
2	S		600P-630P	30		\$3,000.00	10/22	10/26	4		M-F	4
2	S		600P-630P	30		\$3,000.00	10/29	11/2	4		M-F	4
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												
15	A		1200N-700P	30		\$2,750.00	11/3	11/3	1		SAT	1
PROGRAM : NEWS												
ORD COM1 : WE CAN OFFER												
THIS IS A MAKE-GOOD FOR NOV1 ON LINE-2 FOR 1 SPOT/WK												

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
16	A		500A-600A	30		\$250.00	11/4	11/4	1		SUN	1
PROGRAM : NEWS												
ORD COM1: WE CAN OFFER												
PART OF A MAKEGOOD MADE UP OF LINES 15-16												
STATION MAKEGOOD OFFERS:												
M5	OK'D	BUY#2	MISSED:M-F/600P-630P				NOV1		30S	\$3,000.00	(OCT30/12)	
			OFFER:SAT/1200N-700P				NOV3		30S	\$2,750.00	PLS ADVISE.	
			& SUN/500A-600A				NOV4		30S	\$250.00		
CMT:WE CAN OFFER												
OCT/12			97975.00			NOV/12					42000.00	
CONTRACT TOTAL											139975.00	
TOTAL SPOTS											63	

MARKET TOTALS \$140,000      WFTV 100%      WKMG 0%      WESH 0%      WOFL 0%      WKCF 0%      WRBW 0%      CABL 0%

WOPX 0%      WRDQ 0%      EFTV 0%

SVC- NSI

DEMOS- RA35+\*

MOD CODE    A-ADD    B-BUY TYPE    C-CANCELLED    DE-DELETE    E-EFF DATES    L-LENGTH    M-MAKEGOOD    N-PROGRAM NAME

P-CLASS,PLAN,SECT    Q-PAID PGM    R-RATE    S-SPOTS PER WEEK    T-TIME    X-LATE    Y-DAYS    Z-COMMENTS    \*-MULTIPLE